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Links

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TOC-Lean Institute News

TOC-Lean Institute Supports West Midlands Excellence Network Event

On 25th January 2007, Tony Lumb, Director of I&J Munn and the TOC-Lean Institute, provided a presentation for the West Midlands Excellence Network entitled "Lean, Constraints and Making More Money". The event, kindly hosted by Yamazaki Mazak Machine Tools in Worcester, was attended by 45 people, with the vast majority of the audience from manufacturing companies.

The light-hearted presentation focused on a very simple manufacturing company selling only two products and having only four resources, to make the point that failing to take account of the constraints in a business can lead to some very wrong decisions. The delegates attending had to work out the profit of the company, initially without knowing that a constraint was present, and then, through the presentation, gradually refined their answers and their understanding of the effect that constraints have on some basic business decisions like product mix and investment decisions.

The presentation then built on this basis and introduced the five focusing steps of the Theory of Constraints and how they could be used to focus lean improvement programmes. Case studies, and the results of a major academic study in the USA, were used to demonstrate the power of using TOC in conjunction with other improvement methodologies like lean and six sigma.

The event was very well received by the delegates attending with almost 90% of feedback results either very good or excellent across all questions asked. Some of the comments made by the delegates on their feedback sheets were:

"Immensely informative and enjoyable"

"In-depth subject knowledge"

"Entertaining style – easy to follow"

"Good balance between theory and practical work"

"Very well presented"

"Highlighted points that are not obvious but have dramatic results on profit"

"Nice, simple, clear"

"Very interesting subject that captured people's interest"

"Stimulating and illuminating"

The TOC-Lean Institute are able to offer speakers at events on all TOC related subjects including operations management, supply chain

management, project management, strategic and marketing management, and on people and team development. If you would like to arrange a speaker to support an event you are organising then please contact Diane Jeary or Suzie Hand at the TOC-Lean Institute for more details: Telephone 01664 502860 or email dianej@toc-lean.com

Forthcoming events by TOC-Lean Institute/I&J Munn include the following presentations by Ted Hutchin:

ICE/IMechE on 13th February in Derby:

http://www.ice-eastmidlands.org.uk/news_events/events_view.asp?eventid=6251

Chartered Management Institute on 29th March in Coventry:

http://www.managers.org.uk/content_1.aspx?id=10:598&id=10:579&id=10:15&id=10:4

Society of Operations Engineers on 4th April in Stoke-on-Trent:

<http://www.soe.org.uk/network/group.php?id=11>

IMechE National Seminar:

On 28th March we are running the first in a series of day seminars in conjunction with the IMechE, examining the application of TOC within the manufacturing industry. Entitled "Lean, Constraints and Making More Money – Any Connection?", the seminar will cover key elements of the TOC approach, using the Goal Video to highlight the application of the five focusing steps which lie at the heart of the TOC approach to operations. Time will also be given to an understanding of how Throughput Accounting changes the way in which measurements need to be taken to determine progress towards the goal of the company.

For booking details please visit the IMechE here:

<http://www.imeche.org.uk/events/event.asp?id=645&year=2007&type>

Healthcare Financial Management Association – Yorkshire & Humber Conference

On 29th January, Ted Hutchin and Steven Wray conducted a workshop for NHS finance managers, focusing on the TOC approach to Change Management.

The NHS is facing major problems of funding and demand at present and being able to balance patient care and fast response to patient needs must be seen in the context of limited financial resources and many budget overruns. The session highlighted how to address core issues through the systematic application of TOC: to develop the solution, validate the solution and then make it happen.

For details of how to obtain a copy of the presentation, please visit the TOC-Lean web site.

TOC-Lean Institute becomes an Exam Centre for the TOC-ICO

The TOC-ICO is the certification body for people wishing to gain qualifications in the application of TOC. The TOC-Lean Institute has been approved as an exam centre for those wishing to take the appropriate examination at the respective levels. All candidates must start with the Fundamentals examination and then proceed to the application level examinations in the relevant subject areas: Thinking Processes, Supply Chain Logistics, Project Management, Business Strategy and Financial Management.

The final step is to submit a case study for review which then leads to the award of TOC Implementer.

The TOC-Lean Institute will also be providing refresher courses for those taking the exams who wish to have some time preparing for the examination itself. It is hoped that before the end of 2007 we will also be able to provide full training for the application examinations and guidance and support for the implementation case studies.

Programme of Events

TOC-ICO Exam Centre: Melton Mowbray, Leicestershire, UK

Hosting Agent: TOC-Lean Institute

Contact Person: Ted Hutchin

Fundamentals Examination	Supply Chain Logistics Examination
12th March 2007	13th March 2007
23rd July 2007	24th July 2007
12th November 2007	13th November 2007

Thinking Process Examination	Project Management Examination
14th March 2007	15th March 2007
25th July 2007	26th July 2007
14th November 2007	15th November 2007

Financial Management Examination	Business Strategy (Holistic) Examination
16th March 2007	19th March 2007
27th July 2007	30th July 2007
16th November 2007	19th November 2007

TOC-Lean Institute: TOC-ICO Refresher Courses

Location: Melton Mowbray, Leicestershire, UK

Duration: 2 days per subject

Fee: £600.00 (ex-VAT) each

Course Title	Date
Fundamentals	27th – 28th February 2007
	20th – 21st June 2007
Thinking Processes	5th – 6th March 2007
	25th – 26th June 2007
Project Management	7th – 8th March 2007
	27th – 28th June 2007
Supply Chain Logistics	By request
Financial Management	By request
Business strategy	By request

TOC-Lean Institute Workshop Programme

Location: Melton Mowbray, Leicestershire, UK

Duration: 2 days

TOC for Production and Operations	9th – 10th May 2007
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TOC Project Management	23rd – 24th May 2007
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TOC-Lean Institute Jonah Practitioner Programme – courtesy of AGI

Location: Melton Mowbray, Leicestershire, UK

Open Jonah Programme - sessions

Session One - 5 days	23rd – 27th April 2007
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Session Two - 5 days	14th – 18th May 2007
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Session One - 5 days	2nd – 6th July 2007
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Session Two - 5 days	16th – 20th July 2007
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Seminars

TOC-Lean Week: 26th – 30th March 2007

26th March – *The Goal Breakfast*: come and join us at our training centre for a bacon bap, mug of tea or coffee and the chance to see the Goal Video, based on the best selling novel by Dr Eli Goldratt, followed by discussion as to how its themes can be implemented in your company.

N.B: *The Goal Breakfast* is also available on an additional date - 26th February

26th March – *Critical Chain Project Management Seminar*: Are you wrestling with launch dates, cost escalation, functionality compromise...? Discover how to achieve on time, in full, to budget as a matter of routine.

27th March – *Operations Seminar*: Are poor delivery performance and long lead time costing you sales? Learn how to use Operations Management as a strategic weapon.

27th March – *Finance and Measurements Seminar*: Are you making the right judgements? Revolutionise your decision making with Throughput Accounting.

29th March – *Lean Breakfast Briefing*, just like our Goal breakfast but this time focusing on Lean, so again come and have a bacon bap, mug of tea or coffee, listen to the short presentation and then enjoy the discussion.

30th March – *Lean Seminar*: Does your company suffer from overproduction, excess inventory, high levels of scrap and rework....? Discover how TOC-Lean can solve these problems by eliminating waste and focusing on your customers' needs.

30th March – *Supply Chain Seminar*: Are you losing sales because of stock-outs? Discover how to have the right product, in the right quantity, at the right time for your customers.

Please see separate document for booking details and further information about the Seminars and Breakfast Briefings